



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Ms. Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #9005 FOR FLUID MILK

Bids to provide 'Fluid Milk' were received from three vendors on June 10, 2008. The bid of M & B Products, Inc., was the best low bid meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these services are contained in the Food and Nutrition Services budget.

Requested by:
Beverly Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 7-15-08

Fiscal Impact:

Not to exceed
\$1,150,000.00

Funding:

Food Service

Recommended Motion: That the bid of M & B Products, Inc., to provide 'Fluid Milk' in an amount not to exceed \$1,150,000.00, be approved for award and purchase.

(over)

TO BE AWARDED ALL OR NONE		ESTIMATED USAGE	M&B Products Inc.		TG Lee Foods, LLC.		Velda Farms, LLC.	
			UNIT PRICE	UNIT TOTAL	UNIT PRICE	UNIT TOTAL	UNIT PRICE	UNIT TOTAL
1.	MILK, whole white - 8 ounce unit	20,000	\$0.2532	\$5,064.00	\$0.29	\$5,800.00	\$0.2795	\$5,590.00
	Brand offered:		Gustafson		TG Lee & McArthur		Velda Farms	
	Indicate packaging:		Cartons 70 - 8oz/case		Paper		Gable top, paper carton	
2.	Milk, 2% low-fat white- 8 ounce unit	1,850,000	\$0.2438	\$451,030.00	\$0.285	\$527,250.00	\$0.2635	\$487,475.00
	Brand offered:		Gustafson		TG Lee & McArthur		Velda Farms	
	Indicate packaging:		Cartons 70 - 8oz/case		Paper		Gable top, paper carton	
3.	MILK, 1% low-fat white - 8 ounce unit	380,000	\$0.2360	\$89,680.00	\$0.28	\$106,400.00	\$0.254	\$96,520.00
	Brand offered:		Gustafson		TG Lee & McArthur		Velda Farms	
	Indicate packaging:		Cartons 70, 8oz/case		Paper		Gable top, paper carton	
4.	MILK, ½% low-fat strawberry - 8 ounce unit	900,000	\$0.2424	\$218,160.00	\$0.275	\$247,500.00	\$0.2605	\$234,450.00
	Brand offered:		Gustafson		TG Lee & McArthur		Velda Farms	
	Indicate packaging:		Cartons 70 - 8oz/case		Paper		Gable top, paper carton	
5.	MILK, ½% low-fat chocolate - 8 ounce unit, Gable Top	5,200,000	\$0.2351	\$1,222,520.00	\$0.28	\$1,456,000.00	\$0.2525	\$1,313,000.00
	Brand offered:		Gustafson		TG Lee & McArthur		Velda Farms	
	Indicate packaging:		Cartons 70 - 8oz/case		Paper		Gable top, paper carton	
6.	MILK, ½% low-fat chocolate - 8 ounce unit, Optional - Pouch	5,200,000	\$0.2276	\$1,183,520.00				
	Brand offered:		Gustafson/M&B					
	Indicate packaging:		Pouch 60 - 8oz/ case					
7.	MILK, skim - 8 ounce unit	170,000	\$0.2299	\$39,083.00			\$0.2465	\$41,905.00
	Brand offered:		Gustafson				Velda Farms	
	Indicate packaging:		Cartons 70 - 8oz/case				Gable top, paper carton	
Contact Name:			Rocky Lovelace		William Giovanetti		James E. Green	
Address:			8601 Harney Road		315 N. Bumby Ave.		402 S. Kentucky Ave, Ste 500	
			Tampa, FL 33637		Orlando, FL 32803		Lakeland, FL 33801	
Phone:			800-899-7255		407-894-4941		800-279-4166	
Fax:			813-980-6596		407-895-5571		863-686-7792	
Federal ID#:			59-2827854		59-1379635		65-0535168	
E-Mail Address:			rocky@mbproducts.com		bill_giovanetti@deanfoods.com		jim.green@veldafarms.com	

Recorded by: Joyce Haney

Witnessed by: Carol A. Lichon